



# Logistics & Supply Chain Management

A management position in the Logistics and Supply Chain oversees contractual, regulatory and strategic supply chain objectives of a company. As well as execution of freight quotations, onsite pickup, overflow and direct-to-port, and factory or customer deliveries.



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# career profile

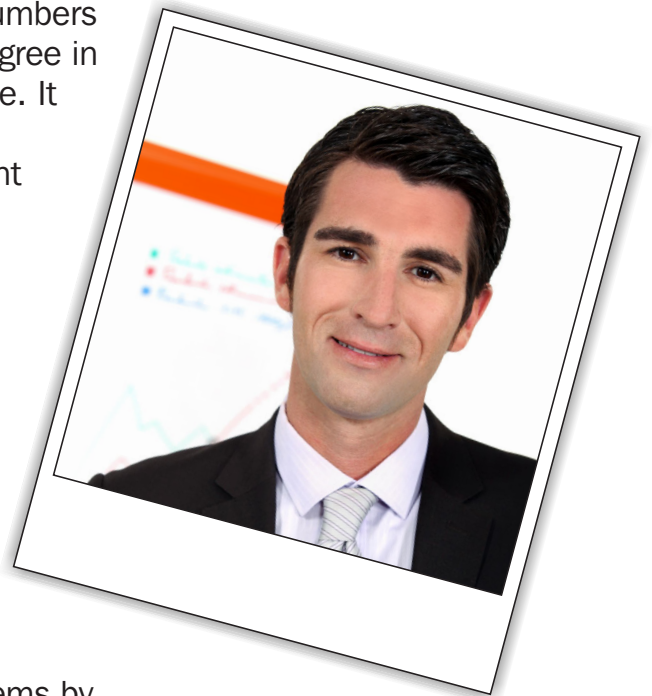
Name: Darrell Hastings  
Job Title: Logistics and  
Supply Chain Manager

Employer: Caterpillar


Education: BS in Accounting, Illinois State University:  
Bloomington-Normal

 I am a very detailed type of person. I like numbers and always like to analyze my decisions. So a degree in accounting corresponded with my personality type. It was a perfect match. While in college, I worked part-time for Caterpillar and eased into my current position as an inventory project analyst.

 My prior experience with the company gave me background knowledge of products and services. It also boosted my self-confidence and prepared me for a management position. My major responsibilities as an inventory project analyst are to test and implement inventory systems to all logistics facilities. I pro-actively work with the logistics team communicating times and keeping inventory information.



I analyze new inventory systems by identifying their strengths and faults. If problems do occur, I get to figure it out before it goes into production. One of the greatest lessons I have learned since college is that it takes a lot of preparation, planning, and development to move a product efficiently.

 One of the most rewarding parts of my job is working with great people. Solving problems requires teamwork. I have an amazing opportunity to be a part of the team that gets to solve issues and test new systems. It is an exciting career. I love the details and strategies that go with it.

# Logistics and Supply Chain Manager

## overview



A **logistics and supply chain manager** oversees and analyzes product flow and the distribution of customer deliveries.

## suggested high school courses



[Introduction to the Agricultural Industry](#), [Agricultural Business Management](#), [Mathematics](#), [Accounting](#), and [Economics](#)

## experience needed



Seek an internship while in school and/or job shadowing to gain practical experience. Plan and implement a related Supervised Agricultural Experience (SAE) Program.

## degree(s) required



A bachelor's degree with emphasis in agriculture business or economics is required.

## potential employers



Caterpillar, Pioneer, Cargill, BASF, Monsanto

## salary range



\$68,800 to \$72,770

## employment outlook and trends



With a demanding need to have products on-time, the future outlook in logistics and supply chain management is predicted to be **excellent**.

## professional organizations



Produce Marketing Association [www.pma.com/](http://www.pma.com/)  
Agricultural & Applied Economics Association [www.aaea.org/](http://www.aaea.org/)



## Want to Learn More?

[www.agcareers.com](http://www.agcareers.com)

[www.illinoisworknet.com/vos\\_portal/industry/en/Home](http://www.illinoisworknet.com/vos_portal/industry/en/Home)

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