



AGRICULTURAL
BUSINESS

Grain Elevator Manager

A Grain Elevator Manager oversees the purchase of grain from local farmers, the storage of the grain, and the shipment of that grain to processing facilities.



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career profile

Name: George Glackman
Job Title: Grain Elevator
Manager

Employer: FS Cooperative—Growmark

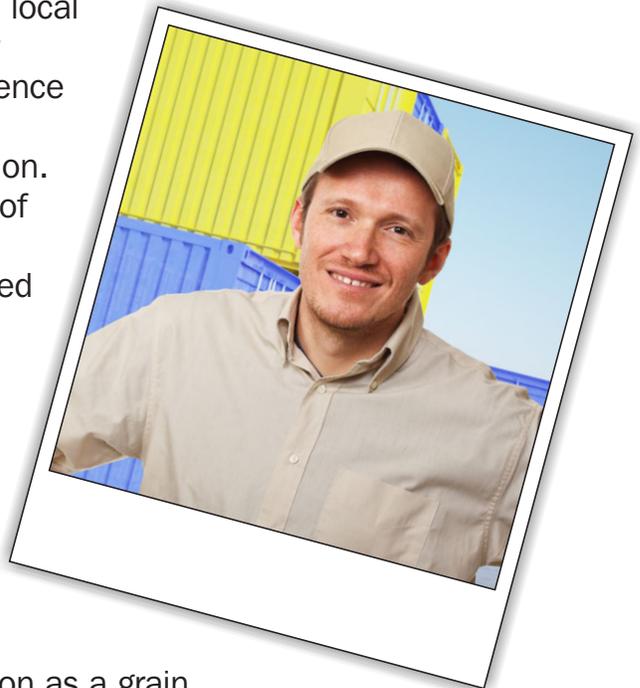
Education: BS in Agribusiness, Iowa State University: Ames

 I work as a grain elevator manager for the local FS Cooperative. My parents are responsible for cultivating my interest in agriculture. My experience on the farm and in high school FFA activities motivated me to further my agricultural education. While in college, internships provided a variety of agriculture jobs in agronomy, seed sales, and accounting. I enjoyed my internships and learned that I wanted to work with farmers in a direct way.

 Immediately after college, I started my career with FS. I served as a bookkeeper in my first position. My responsibilities were to keep accurate records of transactions and provide professional customer service. Within a short period of time, I moved into my

current position as a grain elevator manager. I am responsible for the handling of incoming, stored, and outgoing grain. Other responsibilities include maintaining grain quality, blending, and providing grain drying services. I oversee safety and maintenance of the facility. I supervise and hire employees. I also ensure that all employees are trained properly to meet safety criteria.

 The favorite part of my job is working with farmers and meeting new challenges every day. The grain markets are ever changing, and it is my job to stay current and be well-informed on industry trends. I enjoy helping farmers and providing customer service for their marketing programs.



Grain Elevator Manager

overview



A **grain elevator manager** is responsible for the elevator operations, including the purchase, storage, and shipment of grain from local farmers.

suggested high school courses



[Introduction to the Agricultural Industry](#),
Agricultural Business Management, Plant
Science, Biology, Mathematics, and
Chemistry

experience needed



Seek an internship while in school and/or job shadowing to gain practical experience. Participate in agriculture business management career development events. Plan and implement a related Supervised Agricultural Experience (SAE) Program.

degree(s) required



An associate's degree with emphasis in agriculture business, economics, or agronomy is required. A bachelor's degree with similar emphasis is preferred.

potential employers



Archer Daniels Midland Company,
Cargill, Land O'Lakes, Growmark,
CGB Enterprises, Inc.

salary range



\$65,900 to \$75,615

employment outlook and trends



The future outlook for grain elevator managers is projected to be **good**.

professional organizations



North American Export Grain Association www.naega.org/

National Grain and Feed Association www.ngfa.org/



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www.ffa.org/documents/prof_handbook_introduction.pdf

www.agri-search.com/

www.nama.org/index.html